



Efficient Lighting Maintenance, Inc.

Brookfield, Connecticut

Although its formal partnership with CL&P is approximately two years old, this Brookfield-based company is one of the oldest energy services providers in the state. Established in 1981, Efficient Lighting Maintenance says selling the public on energy-savings systems is a lot easier today. "Just like recycling, everyone today is more in tune with energy savings," said President Tom Phillips. "The technology has improved and because we work with our experienced staff of licensed electricians, we enjoy a good reputation in this field." Phillips says that because SBEA sounds too good to be true, it is important to be able to refer clients to satisfied customers such as Tom Kelly, owner of the Ridgefield Shell station on Danbury Road.

"I was so happy with my experience, I referred other Shell stations in the area to Efficient Lighting Maintenance," Tom noted. And that referral led to Efficient Lighting retrofitting another 40-50 convenience stores/gas stations in southwest Connecticut.

Efficient Lighting upgraded pump lighting, retrofitted the light fixtures in the convenience store and service bay areas and installed motion/occupancy sensors on lighting. A controller was installed to control glass door heaters and evaporator fans on the walk-in refrigeration coolers. The result is an annual saving of 9,145 kilowatt-hours or approximately \$1,000 a year.

"This was a true 'win/win' experience. I not only got lighting upgrades, I got a zero percent loan. You can't say enough about this program, it's terrific," Tom Kelly added.



If you're a small business owner and would like more information on SBEA, call Efficient Lighting Maintenance, Inc. at 203.775.4014. Then you can just sit back and begin enjoying the savings.



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Conservation programs are funded by the Conservation Charge on customer bills. This information paid for by CL&P customers.

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